



REVITAL YOSEF

Curriculum Vitae

Last updated: November 23, 2022

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ACADEMIC POSITIONS

October 2022- present

**The College of Management Academic Studies,
Rishon LeZion, Israel**

School of Economics

Lecturer

2020-2021

Bar-Ilan University, Ramat Gan, Israel

Graduate School of Business Administration

Postdoctoral Research Fellow

Advisor: Prof. Beni Lauterbach

EDUCATION

2014-2019

Bar-Ilan University, Ramat Gan, Israel

Graduate School of Business Administration

Ph.D. in Finance

Dissertation topic: Benchmarking in CEO Compensation Design

Supervisors: Prof. Beni Lauterbach and Prof. Yaniv Grinstein

2012-2013

Bar-Ilan University, Ramat Gan, Israel

Graduate School of Business Administration

Thesis equivalent research in Finance

Research topic: Benchmarking Practice and its Effects on CEOs

Compensation in Israel

Supervisor: Prof. Beni Lauterbach

2008-2011

Bar-Ilan University, Ramat Gan, Israel

Graduate School of Business Administration

M.B.A (Magna cum Laude) in Finance

2005-2008

Bar-Ilan University, Ramat Gan, Israel

Department of Economics

B.A (Magna cum Laude) in Economics and Business Management

RESEARCH INTERESTS

Executive Compensation, Empirical Corporate Governance and Corporate Finance

WORK IN PROGRESS

"The Effects of Tying Executive Compensation to Firm's ESG Performance", (with Yevgeny Mugerman)

"The Effects of CEO Type and Board Characteristics on the Benchmarking of CEO Compensation", (with Yaniv Grinstein and Beni Lauterbach)

REFEREED PUBLICATIONS

"Benchmarking of Pay Components in CEO Compensation Design", 77 *Journal of Corporate Finance*, 2022, (with Yaniv Grinstein and Beni Lauterbach)

"Corporate Governance Progress and the Pay Premium of Owner CEOs: Evidence from Israel", 30(5) *Corporate Governance: An International Review*, 2022, (with Beni Lauterbach).

"The Value of Control in Israel Following Extensive Corporate Governance Reforms", 51 *Hebrew University Law Review (in Hebrew)*, 2021 (with Eylon Blum, Sharon Hannes and Beni Lauterbach).

"CEO Compensation in Israel: The Fundamental Questions and Scientific Evidence", 1 *Theory and Practice in Management (in Hebrew)*, 2021 (with Beni Lauterbach).

TEACHING

- 2021-2022 Lecturer, Bar-Ilan University
Courses: Selected Problems in Finance, MBA (taught jointly with Prof. Beni Lauterbach)
Advanced Topics in Corporate Finance (with focus on M&A), MBA
- 2018 Lecturer, Bar-Ilan University
Course: Principles of Finance, MBA
- 2012-2019 Teaching Assistant for Prof. Beni Lauterbach, Bar-Ilan University
Courses: Capital Market (EMBA), Practicum in Managing Responsible Investments (MBA), Portfolio Selection (MBA), Selected Problems in Finance (MBA), Security Analysis (MBA)

PROFESSIONAL EXPERIENCE

- 2010-2013 Financial Immunities, Senior Financial Analyst
- Performed business and financial instruments valuations for accounting purposes as well as for legal and business purposes
 - Helped with the steering and formulation of an incentive compensation plan for executives as well as in the development of economic models and unique decision-support tools
 - Conducted an audit of risk management in institutions on behalf of the Ministry of Finance
- 2009 Financial Immunities Hedge Funds, Hedge Fund Operations Manager

HONORS AND AWARDS

- 2018 A scholarship from the Graduate School of Business Administration Bar-Ilan University
- 2015-2018 Beit-Midrash Fellowship Program for Women Ph.D. Students, Bar-Ilan University.
- 2014-2018 University presidential fellowship program, Bar-Ilan University
- 2016 A scholarship from the Graduate School of Business Administration, Bar-Ilan University
- 2016 Research grant (with Prof. Beni Lauterbach) from Raya Strauss Center for Family Business Research, Coller School of Management, Tel Aviv University
Research topic: Differences in CEO Compensation between Family and Non-Family Closely Held Firms in Israel
- 2014 Excellence Grant from Wolfson Foundation
- 2008 Dean's List for Excellence in undergraduate studies, Bar-Ilan University

CONFERENCES AND PRESENTATIONS

"Benchmarking of Pay Components in CEO Compensation Design". Presented at the Online Seminar Series organized by Catholic University of the Sacred Heart, Bar-Ilan University and Ben - Gurion University of the Negev, May, 26, 2021.

"Benchmarking of Pay Components in CEO Compensation Design". Presented at the International Corporate Governance Conference of ECGI and Bar-Ilan University, Ramat Gan, Israel, December 17, 2019.

SKILLS

Proficient in statistical analysis and software (SAS, Stata and Python)

Familiarity with finance databases (ExecuComp, Compustat, CRSP, and ISS Incentive Lab)

LANGUAGES

Hebrew and English