



Name: Dr. Galit Haim

Date February 21, 2022

The College of Management Academic Studies

CURRICULUM VITAE

1. Personal Details

Permanent Home Address: Beit Dagan

Cellular Phone: +972-52-2467137

Electronic Address: haimgalit1@gmail.com

Marital Status: Married

2. Higher Education

A. Undergraduate and Graduate Studies

M.Sc. 1996-1999 Bar-Ilan University, Israel

Department of Computer Science

Research Area: Machine Learning

Topic: Style-based Text Categorization.

Thesis grade: 93

Advisor: Prof. Moshe Koppel

B.Sc. 1991-1994 Bar Ilan University, Israel

Department of Mathematics and Computer Science

Graduated with excellence.

B. Doctoral Degree and Post-Doctoral Studies Ph.D. 2010-2014 Bar-Ilan University, Israel

Department of Computer Science

Topic: human Computer Agents Negotiation in Different Cultures

Research Area: Artificial Intelligent, Machine Learning, Multi Agent Systems.

Advisor: Prof. Sarit Kraus.

3. Academic Ranks and Tenure in Institutes of Higher Education

| Dates | Institution and Department | Rank/Position |
|--------------|--|----------------------------------|
| 16-present | The College of Management and Academic Studies, the Computer Science faculty | Deputy Dean |
| 2014-present | The College of Management and Academic Studies, the Computer Science faculty | Senior lecturer |
| 2010-2014 | Bar Ilan University | Teacher Assistant and researcher |

4. Offices in Academic Administration

The faculty of Computer Science

5. Scholarly Positions and Activities outside the Institution

| Dates | Institution and Department | Rank/Position |
|--------------|--|---|
| 2010-present | Bar Ilan University, The Computer Science Department; Engineer faculty | Teacher Assistant and researcher, Senior lecturer |

6. Participation in Scholarly Conferences

a. **Active Participation**

| Date | Name of Conference | Place | Subject of Lecture/Discussion | Role |
|------|--------------------|-----------|---|-------------|
| 2017 | PRIMA | Nice | Ethics by Design: Necessity or Curse? | Co-author |
| 2016 | COREDEMA | Hague | Human-Computer Agent Negotiation using Cross Culture Reliability Models | Main author |
| 2014 | ECAI | Prague | <i>Equilibrium Strategies for Human-Computer Negotiation in 3-player market settings.</i> | Main author |
| 2012 | AAMAS | Valencia | <i>A Culture Sensitive Human-Computer negotiation</i> | Main author |
| 2010 | GDN | Delft | <i>Learning Human Negotiation Behavior Across Cultures</i> | Main author |
| 1998 | AAAI | Wisconsin | <i>Style-based Text</i> | Author |

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| | | <i>Categorization: What Newspaper Am I Reading?</i> | |
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7. Research Grants

8. Scholarships, Awards and Prizes

2020- The institute of research: the college of management academic studies:
10,000 NIS

2020- The institute of research: the college of management academic studies:
15,000 NIS

2018-The institute of research: the college of management academic studies:
12,000 NIS

2016-The institute of research: the college of management academic studies:
12,000 NIS

2015-The institute of research: the college of management academic studies:
15,000 NIS

9. Teaching

a. Courses Taught in Recent Years

| Year | Course Name | Type: Lecture/Seminar/Workshop/ High Learn Course/Introduction | Degree | No. of Students |
|--------------|---|---|--------|--------------------|
| 2018-present | Seminarion in machine Learning; FSD; Data Science | Lecturer | B.Sc | ~100 |
| 2015-2018 | Algorithms 1 | Lecturer | B.Sc | 60+ in each course |
| 2015-2017 | Data bases systems | Lecturer | B.Sc | 60+ in each course |
| 2013-present | Introduction to computer science | Lecturer | B.Sc | ~120 |
| 2010-present | Introduction to artificial intelligence | Lecturer | B.Sc | ~60 |
| 2014-present | Projects consulting | Lecturer | B.Sc | 30 |

PUBLICATIONS

A. Ph.D. Dissertation

Human Computer Negotiation in Different Culture.

B. Scientific Publications:

Published

1. Virginia Dignum, Matteo Baldoni, Cristina Baroglio, Maurizio Caon, Raja Chatila, Louise A. Dennis, Gonzalo Génova, Galit Haim, Malte S. Kließ, Maite López-Sánchez, Roberto Micalizio, Juan Pavón, Marija Slavkovic, Matthijs Smakman, Marlies van Steenbergen, Stefano Tedeschi, Leon van der Torre, Serena Villata, Tristan de Wildt: ***Ethics by Design: Necessity or Curse?*** AIES 2018: 60-66
 2. G. Haim, Y. Gal, S. Kraus and B. An, *Human-Computer Negotiation in three player market settings*. Artificial Intelligence Journal. 2017.
 3. G. Haim, D. Nissim and Marian Tsetkin, *Human-Computer Agent Negotiation using Cross Culture Reliability Models*, COREDEMA 2016
 4. G. Haim, Y. Gal, S. Kraus and B. An, *Human-Computer Negotiation in 3-player market settings*. ECAI 2014
 5. - G. Haim, Y. Gal, S. Kraus and B. An, *Equilibrium Strategies for Human-Computer Negotiation in 3-player market settings*. AAMAS 2014 HAIDM workshop.
 6. G. Haim, Y. Gal, S. Kraus, M. Gelfend. *A Culture Sensitive Human-Computer negotiation*, AAMAS 2012.
 7. G. Haim, *A Culture Sensitive Computer-Agent in a Non-Binding Multi-Round Bilateral Negotiation*, EASSS, 2011.
 8. G. Haim, Y. Gal, S. Kraus and Y. Blumberg, *Learning Human Negotiation Behavior Across Cultures*, Group Decision and Negotiation, 2010.
 9. S. Argamon, M. Koppel, G. Avneri, *Routing Documents According to Style*, In Proceedings of First International Workshop on Innovative Information Systems, 1998.
 10. S. Argamon-Engelson, M. Koppel and G. Avneri, *Style-based Text Categorization: What Newspaper Am I Reading?* AAI, 1998.
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C. Summary of My Research Activities and Future Plans

- Human Computer Agent Negotiation.
- Co-operation with the Psychology faculty at the College of Management Academic Studies. Predict human behavior in outbreak disease.
- Co-operation the Psychology faculty at at the College of Management Academic Studies. Building distance measure using IOT to measure distance amongst people whilst one of them has a flu.

Future:

- Complete the research discussed above.
 - Human Computer Agent Negotiation: Build auto negotiator agent which uses on line history negotiation in complete\incomplete information settings.
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