



**Name: Dr. Galit Haim**

**Date** February 13, 2021

The College of Management Academic Studies

## **CURRICULUM VITAE**

### **1. Personal Details**

Permanent Home Address: Beit Dagan

Enter text here.

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Cellular Phone: +972-52-2467137

Electronic Address: haimgalit1@gmail.com

Marital Status: Married

### **2. Higher Education**

#### **A. Undergraduate and Graduate Studies**

**M.Sc. 1996-1999** Bar-Ilan University, Israel

Department of Computer Science

Research Area: Machine Learning

Topic: Style-based Text Categorization.

Thesis grade: 93

Advisor: Prof. Moshe Koppel

**B.Sc. 1991-1994** Bar Ilan University, Israel

Department of Mathematics and Computer Science

Graduated with excellence.

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**B. Doctoral Degree and Post-Doctoral Studies Ph.D. 2010-2014** Bar-Ilan University, Israel

Department of Computer Science

Topic: human Computer Agents Negotiation in Different Cultures

Research Area: Artificial Intelligent, Machine Learning, Multi Agent Systems.

Advisor: Prof. Sarit Kraus.

**3. Academic Ranks and Tenure in Institutes of Higher Education**

<b>Dates</b>	<b>Institution and Department</b>	<b>Rank/Position</b>
10.16-present	The College of Management and Academic Studies	Deputy Dean
2014-present	The College of Management and Academic Studies	Lecturer and projects manager
2010-2014	Bar Ilan University	Teacher Assistant and researcher

**4. Offices in Academic Administration**

The School of Computer ScienceThe School of Computer Science

**5. Scholarly Positions and Activities outside the Institution**

**6. Participation in Scholarly Conferences**

a. **Active Participation**

<b>Date</b>	<b>Name of Conference</b>	<b>Place</b>	<b>Subject of Lecture/Discussion</b>	<b>Role</b>
2017	PRIMA	Nice	Ethics by Design: Necessity or Curse?	Co-author
2016	COREDEMA	Hague	Human-Computer Agent Negotiation using Cross Culture Reliability Models	Main author
2014	ECAI	Prague	<i>Equilibrium Strategies for Human-Computer Negotiation in 3-player market settings.</i>	Main author
2012	AAMAS	Valencia	<i>A Culture Sensitive Human-Computer negotiation</i>	Main author
2010	GDN	Delft	<i>Learning Human Negotiation Behavior Across Cultures</i>	Main author
1998	AAAI	Wisconsin	<i>Style-based Text Categorization: What Newspaper Am I Reading?</i>	Author



## **7. Research Grants**

## **8. Scholarships, Awards and Prizes**

2020- The institute of research: the college of management academic studies:  
10,000 NIS

2020- The institute of research: the college of management academic studies:  
15,000 NIS

2018-The institute of research: the college of management academic studies:  
12,000 NIS

2016-The institute of research: the college of management academic studies:  
12,000 NIS

2015-The institute of research: the college of management academic studies:  
15,000 NIS

## **9. Teaching**

### **a. Courses Taught in Recent Years**

<b>Year</b>	<b>Course Name</b>	<b>Type: Lecture/Seminar/Workshop/ High Learn Course/Introduction</b>	<b>Degree</b>	<b>No. of Students</b>
2018- present	Seminarion in machine Learning	Lecturer	B.Sc	~100
2015- 2018	Algorithms 1	Lecturer	B.Sc	60+ in each course
2015- 2017	Data bases systems	Lecturer	B.Sc	60+ in each course
2013- present	Introduction to computer science	Lecturer	B.Sc	~100
2010- present	Introduction to artificial intelligence	Lecturer	B.Sc	60+ in each course
2014- present	Projects consulting	Lecturer	B.Sc	30

# PUBLICATIONS

## A. Ph.D. Dissertation

Human Computer Negotiation in Different Culture.

## B. Scientific Publications:

### Published

1. Virginia Dignum, Matteo Baldoni, Cristina Baroglio, Maurizio Caon, Raja Chatila, Louise A. Dennis, Gonzalo Génova, Galit Haim, Malte S. Kließ, Maite López-Sánchez, Roberto Micalizio, Juan Pavón, Marija Slavkovic, Matthijs Smakman, Marlies van Steenbergen, Stefano Tedeschi, Leon van der Torre, Serena Villata, Tristan de Wildt: ***Ethics by Design: Necessity or Curse?*** AIES 2018: 60-66
  2. G. Haim, Y. Gal, S. Kraus and B. An, *Human-Computer Negotiation in three player market settings*. Artificial Intelligence Journal. 2017.
  3. G. Haim, D. Nissim and Marian Tsetkin, *Human-Computer Agent Negotiation using Cross Culture Reliability Models*, COREDEMA 2016
  4. G. Haim, Y. Gal, S. Kraus and B. An, *Human-Computer Negotiation in 3-player market settings*. ECAI 2014
  5. - G. Haim, Y. Gal, S. Kraus and B. An, *Equilibrium Strategies for Human-Computer Negotiation in 3-player market settings*. AAMAS 2014 HAIDM workshop.
  6. G. Haim, Y. Gal, S. Kraus, M. Gelfend. *A Culture Sensitive Human-Computer negotiation*, AAMAS 2012.
  7. G. Haim, *A Culture Sensitive Computer-Agent in a Non-Binding Multi-Round Bilateral Negotiation*, EASSS, 2011.
  8. G. Haim, Y. Gal, S. Kraus and Y. Blumberg, *Learning Human Negotiation Behavior Across Cultures*, Group Decision and Negotiation, 2010.
  9. S. Argamon, M. Koppel, G. Avneri, *Routing Documents According to Style*, In Proceedings of First International Workshop on Innovative Information Systems, 1998.
  10. S. Argamon-Engelson, M. Koppel and G. Avneri, *Style-based Text Categorization: What Newspaper Am I Reading?* AAAI, 1998.
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## **C. Summary of My Research Activities and Future Plans**

- Human Computer Agent Negotiation.
- Co-operation with Dr. Keren Shakhar from the Psychology faculty at COLMAN: collecting data to predict human behavior in outbreak disease.
- Co-operation with Dr. Keren Shakhar from the Psychology faculty at COLMAN: Building distance measure using IOT to measure distance amongst people whilst one of them has a flu.

### **Future:**

- Complete the research discussed above.
  - Co-operation with a group from the University in Delft, Netherland, researching human-computer negotiation in different cultures, in which predicted human strategic decision models will be built for each culture.
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